

**Company Profile**  
**VER-TEX SOLUTIONS (PTY) LTD**

Success in managing debtor books requires capacity, critical skills, sophisticated infrastructure and an experienced team of dependable professionals.

## COMPANY PROFILE

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Ver-Tex Solutions is known for completing quick and effective collections on behalf of our clients and has established itself as a leading debt recovery company in Lynnwood Glen, Pretoria. Since our company's inception in 2008, we have built a team of dedicated, discrete and effective professionals.

Our company is guided by the principle of respect – respect for our clients and respect for the people we are collecting from. We handle all our business professionally and effectively.

Our company has the expertise necessary to guide our clients through soft collections, pre litigation work, the actual litigation and post judgment collections. We are comfortable handling simple, straightforward cases as well as large, complex cases.

The company is divided into separate departments, each one spearheaded by experienced individuals. This not only ensures that each and every matter is dealt with properly, but also provides a one-stop service to our clients who can avail themselves of a wide spectrum of specialized skills. Our company's continuing success can be attributed to enforced standards and the habit of building lasting relationships with our clients. We pride ourselves in keeping our clients informed about the progress of the each matter.

Ver-Tex Solutions is registered with the Council for Debt Collectors (Registration number: 0032968/08) and ADRA (Association of Debt Recovery Agents).

We act with integrity, honesty  
and in an ethical manner.

## CORE SERVICES

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We offer a wide spectrum of collection services with  
particular focus on:

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Soft Collections  
Soft Tracing  
Hard Tracing through national network of field agents  
Litigation through contracted panel of attorneys  
Debt Management

Our strength lies in a highly focussed, easily accessible dynamic group of executive directors, combining over 40 years of experience and expertise with a passion for excellent client service.

We use our extensive resources to obtain payment and make contact with your debtor.

## COLLECTION SERVICE OFFERING

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Ver-Tex Solutions, is a debt collections company which specialises in debt collection, tracing and legal collections. We offer our clients an efficient end-to-end debt collection service, ranging from sending letters, SMS, calling the debtors to successfully processing legal claims through the South African Magistrates Courts, if necessary.

We have many years of experience in creating customised collection strategies with the view to activate the account in the shortest possible timeframe. Whether you need a specific service or the end-to-end solution, we can offer you a full range of debt recovery services to suit your requirements.

## SOFT COLLECTION

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This department focuses on low value unsecured debt with the objective to activate the account.

We offer a well-equipped debt collection call centre with well skilled, motivated and trained staff, who can deal with both delinquent debtors, the resolving of disputes and in client liaison.

We understand that we are dealing with your money and that our efforts directly affect the health and prosperity of your business.

With this in mind our collection agents will establish contact with your debtors through quality telephone calls, SMS and letter of demands.

We have many years of experience creating customised collection strategies. We are utilising an in-house developed customised workflow driven collection system, which allow for automated reporting.

Our aim is to resolve most cases without using the legal process, however if a debtor refuses to pay, the only alternative to ensure successful recuperation of the outstanding debt, is litigation.

## LEGAL ACTION

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Taking legal action against a debtor is the second phase of action in our recovery process. Even though every effort is created to encourage payment, some debtors only react to court proceedings.

When used correctly, litigation can be an effective method of debt recovery. Our litigation strategy ensures that only cases most appropriate for court action are taken down the litigation route. We institute

legal action on your behalf against any debtor capable of paying and unwilling to pay.

Through this approach we utilise a contracted network of field agents who attend to the completion of trace packs, inclusive of an Acknowledgement of Debt with a repayment arrangement and a financial affordability assessment.

Should any debtor default on their repayment arrangement we will institute legal action on your behalf with the view to obtain judgment in the jurisdiction where the debtor resides.

The cost of this process can only be finalised once we have had the opportunity of meeting with you to:

- a) Agree on the collection strategy and approach
- b) Ascertain the value of the handovers and
- c) The age of the accounts, etc.

We aspire to be recognised as the leading collection's company in South Africa.

## **DIRECTORS**

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### **JURGENS JOHANNES CORNELIUS WESSELS**

Jurgens has spent the last 8 years developing Ver-Tex Solutions into one of the sought after collections companies. It started as a start-up company of around 5 people in June 2008. Jurgens has over fifteen years' experience in credit, outsourced collections management and distressed debt advisory work and has successfully built a substantial business servicing most of the largest credit granters in South Africa.

### **EMILE DE VILLIERS ENGELBRECHT**

Emile has spent the last 8 years developing the Ver-Tex Solutions IT system. He started with Jurgens the business in June 2008. Emile has over eight years' experience in credit, outsourced collections management and distressed debt advisory work.

### **GERT NICOLAAS PETRUS CLOETE**

B.Comm(Law)(Hons)(Econ), MBAQualifications

Gert has over ten years of operating experience at the senior management and board level with private companies which has given him a valuable insight into several different industries.

### **ECKHARD EUGENE CLOETE**

B.Comm(Hon), M.Comm(Business Management)

Eckhard has over ten years of operating experience at the senior management and board level with private companies which has given him a valuable insight into several different industries.

## CONTACT US

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